



REVIEW

July 2025

Pacesetter Award Winner 2023-24 *Gold Certified 2025*



**NEW CHAPTER PRESIDENT,
JESSICA CROQUART**

2025-2026 NABIP Leadership Steps In, Croquart to Lead South Central Chapter

Happy July Fellow
NABIP-SC'ers!

While this is my first President's Letter of this term, it is certainly not the first one I've written. If memory serves, I believe this is my 3rd go-around as President with a brief hiatus when Charlie took back the reins.

For those of you who don't know me well, I am a Senior Account Executive at SIHO Insurance Services where I've worked for 14 years. I started at SIHO during graduate school, and I focus on large group self-funded business. I have been married to my husband, Daniel, for almost 11 years, have 2 stepdaughters, Zoe and Mina, who are 16 and 15, and then Daniel and I together have our 9-year-old, Lyla. We live on a small farm just outside of Seymour where we have horses, chickens, dogs, and cats. I show my horses competitively throughout the year, and Daniel works for INDOT and owns a small business. So, we are a busy family!

I joke that my membership to NABIP was done without my permission, as a coworker of mine, Carolyn Beck, registered me while I was on maternity leave! But this chapter is the most welcoming, supportive group of people you could ever meet and that's what keeps me coming back. We hope you feel the same, and hope you see the value in your NABIP membership. We strive as a board to continually find ways to show the value of membership, and are always welcome to ideas, feedback, and most importantly, NEW MEMBERS AND BOARD MEMBERS! While we are the beginning of a new fiscal and board year, we are always recruiting for new committee members and future board members.

We hope that you'll join us for a very informative July meeting, as well as for our August CE day coming up. We'd love to see you bring a buddy for the August CE day and have a chance to win a prize!

As always, please reach out if you need anything.

Jessica Croquart

What's Up Next:

Monthly
Meeting: 9am,
July 10th at the
Mid America
Science Park,
Scottsburg

July Food Drive
Collections:
Mac N Cheese

CE Day & Lunch:
August 14,
BYOB! Bring
Your Own
Buddy!

Member Of the
Year to Be
Announced in
July Meeting!

July Guest
Speaker,
Ambetter's
Melissa Harmon

Mission Statement: To prepare our members to best serve their communities and represent our industry through education, shared experiences, and motivation

2025-2026 Chapter Leadership



President: Jessica Croquart
Immediate Past President: Charles Mayberry
President Elect: Larry Mayfield
Secretary: Jessica Croquart
Treasurer: Andrea Bogard
Legislative: Larry Mayfield
Communications: Kaitlynn Loy
NABIP/Pac: Ky Yarling
ISAHU-Pac: Charles Mayberry
Professional Development: Christy McGinley
Awards/Vanguard: Jessica Croquart
Membership: Libertie Villalpando
Retention: Greg Allen
Media Relations: Laura D'Antoni
Social Media: Jessica Croquart



NABIP/South
Central Chapter
Website:
NABIPSCI.org



NABIP South
Central
Indiana Chapter

All financial records are available for review. Contact Andrea Bogard, Treasurer, at ABogardInsurance@yahoo.com. Copies of the By-Laws are available. Contact Jessica Croquart, Secretary, at Jessica.Croquart@SIHO.org

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July's Meeting Speaker:

Melissa Harmon, Ambetter All About ICHRAs

Thursday, July 10 at The Mid America Science
Park, 821 S Lake Road South,
Scottsburg, Indiana

9am-9:30am: Business Meeting and Legislative
Updates, Member of the Year Announced

9:30am-10:30am: Melissa Harmon on ICHRAs



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JULY MEMBER ANNIVERSARIES

Johnny Reliford, 3 years
George Kraft, 4 years
Cathy Dunn 25 years





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July Charity of Choice: CASA of Scott County



Mission: Casa of Scott county, inc. (court appointed special advocate) ("casa") in Scott county, Indiana, is a non-profit organization that recruits, screens, and trains volunteer child advocates to work in the court system in collaboration with other key agencies, legal counsel and community resources to represent the best interest of children in the juvenile court proceedings. Casa volunteers make recommendations regarding appropriate protective and rehabilitative services necessary to ensure a safe and permanent home for every child adjudicated as a child in need of services within the county.

Target demographics: Give abused and neglected children a voice in court.

Geographic areas served: Scott County, IN.

Programs: To recruit and train volunteer advocates for children to work with the court system.

July Collection Items: MAC N CHEESE



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South Central Indiana Chapter Takes Miami Beach!



1. The Indiana members enjoyed a dinner in South Beach together at A Fish Called Avalon, sponsored by Indiana NABIP. 2. The South Central Chapter received its 2023-2024 PACESETTER Award. 3. SC Members Christy McGinley, Kaitlynn Loy and Jennifer Chandler take in the Atlantic Ocean view during a convention break. 4. Incoming President and Indiana Member Susan Rider officially becomes the 2025-2026 NABIP President. 5. The Fontainebleau Miami Beach hosted the four day convention for NABIP. 6. Mark Cuban was one of many speakers and panel guests during the event to give attendees more information and outlooks on insurance, healthcare and where our industry is going.

Zach Shannon
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June's Special Meeting Attendees, including our new President, Ms. Susan Rider.



Bob Herbst
Broker Manager
317-496-1841



Jess & Sandra Carrasquillo **(co-founders)**

Jess and Sandra offer a full-service insurance agency that concentrates in the senior market. We represent many of the top-rated insurance carriers when it comes to Medicare and provide our clients with plans that fit their individual needs. We take the time to explain all your options in a simple and concise manner. Our staff is available for assistance with questions, claims, and concerns. With over 20 years of experience, our philosophy has always been to treat you with respect and to provide our services with honesty and integrity.

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